SEQUENCE OF RETURNS
RETIREMENT PHASE
CIBC
CIBC
Wood Gundy
The Luck Financial Group
roviding the Peace of Mind experience

Initial Value:
Initial Withdrawal:
\$500,000.00
\$20,000.00

Withdrawal Growth:
Average Return:
4.00\%
4.60\%

|  | Portfolio A Poor Early Returns |  |  | Portfolio B Strong Early Returns |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Annual Return | Withdrawal | Account Value | Annual Return | Withdrawal | Account Value |
| 65 | -- | -- | \$500,000.00 | -- | -- | \$500,000.00 |
| 66 | -5.30\% | \$20,000.00 | \$454,560.00 | 15.30\% | \$20,000.00 | \$553,440.00 |
| 67 | -2.10\% | \$20,800.00 | \$424,651.04 | -3.70\% | \$20,800.00 | \$512,932.32 |
| 68 | -7.30\% | \$21,632.00 | \$373,598.65 | 14.00\% | \$21,632.00 | \$560,082.36 |
| 69 | -15.20\% | \$22,497.28 | \$297,733.96 | 8.90\% | \$22,497.28 | \$585,430.16 |
| 70 | 9.40\% | \$23,397.17 | \$300,124.45 | 16.00\% | \$23,397.17 | \$651,958.26 |
| 71 | 2.70\% | \$24,333.06 | \$283,237.76 | 15.20\% | \$24,333.06 | \$723,024.24 |
| 72 | 10.60\% | \$25,306.38 | \$285,272.10 | 16.20\% | \$25,306.38 | \$810,748.15 |
| 73 | -9.80\% | \$26,318.64 | \$233,576.03 | 13.50\% | \$26,318.64 | \$890,327.50 |
| 74 | -8.00\% | \$27,371.38 | \$189,708.28 | 0.40\% | \$27,371.38 | \$866,407.94 |
| 75 | 10.20\% | \$28,466.24 | \$177,688.73 | 12.90\% | \$28,466.24 | \$946,036.19 |
| 76 | 6.90\% | \$29,604.89 | \$158,301.63 | 13.40\% | \$29,604.89 | \$1,039,233.09 |
| 77 | -5.50\% | \$30,789.08 | \$120,499.36 | 9.50\% | \$30,789.08 | \$1,104,246.19 |
| 78 | 2.10\% | \$32,020.64 | \$90,336.76 | 13.50\% | \$32,020.64 | \$1,216,976.00 |
| 79 | 2.40\% | \$33,301.47 | \$58,404.14 | 6.00\% | \$33,301.47 | \$1,254,695.00 |
| 80 | 9.20\% | \$34,633.53 | \$25,957.51 | -1.50\% | \$34,633.53 | \$1,201,760.55 |
| 81 | -1.50\% | \$25,957.51 | \$0.00 | 9.20\% | \$36,018.87 | \$1,272,989.91 |
| 82 | 6.00\% | \$0.00 | \$0.00 | 2.40\% | \$37,459.62 | \$1,265,183.02 |
| 83 | 13.50\% | \$0.00 | \$0.00 | 2.10\% | \$38,958.01 | \$1,251,975.73 |
| 84 | 9.50\% | \$0.00 | \$0.00 | -5.50\% | \$40,516.33 | \$1,144,829.13 |
| 85 | 13.40\% | \$0.00 | \$0.00 | 6.90\% | \$42,136.98 | \$1,178,777.91 |
| 86 | 12.90\% | \$0.00 | \$0.00 | 10.20\% | \$43,822.46 | \$1,250,720.90 |
| 87 | 0.40\% | \$0.00 | \$0.00 | -8.00\% | \$45,575.36 | \$1,108,733.90 |
| 88 | 13.50\% | \$0.00 | \$0.00 | -9.80\% | \$47,398.38 | \$957,324.64 |
| 89 | 16.20\% | \$0.00 | \$0.00 | 10.60\% | \$49,294.31 | \$1,004,281.54 |
| 90 | 15.20\% | \$0.00 | \$0.00 | 2.70\% | \$51,266.08 | \$978,746.88 |
| 91 | 16.00\% | \$0.00 | \$0.00 | 9.40\% | \$53,316.73 | \$1,012,420.59 |
| 92 | 8.90\% | \$0.00 | \$0.00 | -15.20\% | \$55,449.40 | \$811,511.57 |
| 93 | 14.00\% | \$0.00 | \$0.00 | -7.30\% | \$57,667.37 | \$698,813.57 |
| 94 | -3.70\% | \$0.00 | \$0.00 | -2.10\% | \$59,974.07 | \$625,423.88 |
| 95 | 15.30\% | \$0.00 | \$0.00 | -5.30\% | \$62,373.03 | \$533, 209.15 |
|  | Average | Total | Current | Average | Total | Current |
|  | Annual Return | Income | Account Value | Annual Return | Income | Account Value |
|  | 4.61\% | \$426,429.26 | \$0.00 | 4.61\% | \$1,121,698.76 | \$533,209.15 |
|  | $\begin{aligned} & \text { Net Total } \\ & \text { Compound Return } \end{aligned}$ |  | Net Profit | Net TotalCompound Return |  | Net Profit |
|  | -0.53\% |  | -\$73,570.74 | 4.07\% |  | \$1,154,907.91 |

CIBC Private Wealth Management consists of services provided by CIBC and certain of its subsidiaries, including CIBC Wood Gundy, a division of CIBC World Markets Inc. "CIBC Private Wealth Management" is a registered trademark of CIBC, used under license. "Wood Gundy" is a registered trademark of CIBC World Markets Inc. This information, including any opinion, is based on various sources believed to be reliable, but its accuracy cannot be guaranteed and is subject to change. CIBC and CIBC World Markets Inc., their affiliates, directors, officers and employees may buy, sell, or hold a position in securities of a company mentioned herein, its affiliates or subsidiaries, and may also perform financial advisory services, investment banking or other services for, or have lending or other credit relationships with the same. CIBC World Markets Inc. and its representatives will receive sales commissions and/or a spread between bid and ask prices if you purchase, sell or hold the securities referred to above. © CIBC World Markets Inc. 2020. These calculations and projections are for demonstration purposes only. They are based on a number of assumptions and consequently actual results may differ, possibly to a material degree.

